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**ArborOne, ACA**

**FIRST QUARTER 2023**

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**CERTIFICATION**

The undersigned certify that we have reviewed the March 31, 2023 quarterly report of **ArborOne, ACA**, that the report has been prepared under the oversight of the Audit Committee of the Board of Directors and in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate, and complete to the best of our knowledge and belief.

/s/ Bryant Sansbury  
President and Chief Executive Officer

/s/ Brad J. Fjestad  
Chief Financial Officer and Treasurer

/s/ William Dupree Atkinson  
Chairman of the Board

May 9, 2023

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## ArborOne, ACA

# Report on Internal Control Over Financial Reporting

The Association's principal executives and principal financial officers, or persons performing similar functions, are responsible for establishing and maintaining adequate internal control over financial reporting for the Association's Consolidated Financial Statements. For purposes of this report, "internal control over financial reporting" is defined as a process designed by, or under the supervision of the Association's principal executives and principal financial officers, or persons performing similar functions, and effected by its Board of Directors, management and other personnel. This process provides reasonable assurance regarding the reliability of financial reporting information and the preparation of the Consolidated Financial Statements for external purposes in accordance with accounting principles generally accepted in the United States of America.

Internal control over financial reporting includes those policies and procedures that: (1) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Association, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial information in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures are being made only in accordance with authorizations of management and directors of the Association, and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Association's assets that could have a material effect on its Consolidated Financial Statements.

The Association's management has completed an assessment of the effectiveness of internal control over financial reporting as of March 31, 2023. In making the assessment, management used the framework in *Internal Control — Integrated Framework (2013)*, promulgated by the Committee of Sponsoring Organizations of the Treadway Commission, commonly referred to as the "COSO" criteria.

Based on the assessment performed, the Association's management concluded that as of March 31, 2023, the internal control over financial reporting was effective based upon the COSO criteria. Additionally, based on this assessment, the Association's management determined that there were no material weaknesses in the internal control over financial reporting as of March 31, 2023.

/s/ Bryant Sansbury  
President and Chief Executive Officer

/s/ Brad J. Fjestad  
Chief Financial Officer and Treasurer

May 9, 2023

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ArborOne, ACA

# Management's Discussion and Analysis of Financial Condition and Results of Operations

*(dollars in thousands)*

The following commentary reviews the financial condition and results of operations of **ArborOne, ACA**, (the Association) for the period ended March 31, 2023. These comments should be read in conjunction with the accompanying consolidated financial statements, notes to the consolidated financial statements and the 2022 Annual Report of the Association. The accompanying consolidated financial statements were prepared under the oversight of the Audit Committee of the Board of Directors.

## LOAN PORTFOLIO

The Association provides funds to farmers, rural homeowners and farm-related businesses for financing of short and intermediate-term loans and long-term real estate mortgage loans. The Association's loan portfolio is diversified over a range of agricultural commodities in our region, including cash grains, cotton, forestry, and poultry. Farm size varies and many of the borrowers in the region have diversified farming operations. These factors, along with the numerous opportunities for non-farm income in the area, somewhat impact the level of dependency on a given commodity. Approximately 36 percent of the portfolio has significant outside income to diversify dependence on agriculture, consisting of lifestyle loans and loans to less than full-time farmers with retirement income, salaried income and non-agricultural business income. Further, approximately 12 percent of the assets carry federal guarantees as a risk management tool.

The gross loan volume of the Association as of March 31, 2023, was \$611,528, a decrease of \$9,629 as compared to \$621,157 at December 31, 2022. Net loans outstanding at March 31, 2023, were \$600,295 as compared to \$609,305 at December 31, 2022. The Association had investment securities classified as held-to-maturity in the amount of \$5,072. Net loans and investments accounted for 97 percent of total assets at March 31, 2023, as compared to 96 percent of total assets at December 31, 2022.

Net loans decreased by \$9,010 during the reporting period. This decrease was mainly due to a decrease in originated loan volume of \$32,567 and a decrease in nonaccrual loan volume of \$210. This decrease was partially offset by a decrease in participations sold loan volume of \$15,968, an increase in participations purchased loan volume of \$7,180, and a decrease in allowance for loan losses of \$619.

The decrease in originated loan volume was mainly the result of the payoff of a large originated sold loan along with reduced draws on operating loans. This large payoff was also the reason for the decrease in participations sold loan volume. The decrease in nonaccrual loan volume was primarily due to liquidations and repayments, and the reinstatement of a nonaccrual account to accruing status, which were partially offset by a few core and participation accounts transferring to nonaccrual status. The increase in participations purchased loan volume was attributed to new participations purchased during the quarter.

Effective January 1, 2023, the Association adopted the Financial Accounting Standards Board (FASB) guidance entitled "Measurement of Credit Losses on Financial Instruments". The amount of the adjustment based on accounting standard implementation was \$1,173. Other subsequently issued accounting standards updates related to current expected credit losses (CECL) were also adopted on January 1, 2023. This guidance replaced the current incurred loss impairment methodology with a single allowance framework for financial assets carried at amortized cost and certain off-balance sheet credit exposures. This guidance requires management to consider in its estimate of the allowance for credit losses (ACL) relevant historical events, current conditions and reasonable and supportable forecasts that affect the collectability of the assets. In addition, the guidance amends existing impairment guidance for held-to-maturity and available-for-sale investments to incorporate an allowance for credit losses related to these securities, which will allow for the reversal of credit impairments in the event that the credit of an issuer improves. As part of the Association's implementation of the standard, it was determined that there would not be a material impact to the Association's investment portfolio and as a result, there was no ACL on investments recorded. The Association also has a reserve for unfunded commitments in the amount of \$346, which resides in other liabilities. Refer to Note 1, *Organization, Significant Accounting Policies, and Recently Issued Accounting Pronouncements* for additional information.

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After consideration of the adjustment for the adoption of the CECL accounting standard, which included a reduction in allowance for loan losses of \$1,173, the allowance for loan losses increased \$554 due to an increase in the general allowance reserve of \$93 and an increase in specific reserves for individually evaluated loans of \$461. The net effect on the balance of allowance for loan losses was a decrease of \$619 from the December 31, 2022 balance.

Investment securities held-to-maturity (HTM) consist of mission related investments (Rural America Bonds). The investments were transferred in 2014 to HTM from available-for-sale (AFS) at fair value with unrealized gains and losses recognized in Other Comprehensive Income (OCI). These OCI amounts will be amortized or accreted to interest income ratably over the remaining life of each individual security in accordance with generally accepted accounting principles (GAAP). The amortization of an unrealized holding gain or loss reported in OCI will offset or mitigate the effect on interest income of the amortization of any premium or discount recorded on the transfer to held-to-maturity for each security.

The HTM investment securities decreased by \$8 when compared to December 31, 2022. This decrease was mainly due to normal payments totaling \$6, and the amortization of the net unrealized loss from the transfer to HTM in the amount of \$2. As of March 31, 2023, approximately 87 percent of the Association's HTM Rural America Bonds were guaranteed; therefore, the risk of credit loss to the Association was reduced. There were no unrealized credit impairments on the HTM investment portfolio as of December 31, 2022, and none were taken during the first three months of 2023.

There is an inherent risk in the extension of any type of credit. However, portfolio credit quality continues to be maintained at an acceptable level, and credit administration remains satisfactory. Nonaccrual loans decreased from \$5,764 on December 31, 2022, to \$5,554 at March 31, 2023. This was mainly due to liquidations and repayments, and the reinstatement of a nonaccrual account to accruing status. This decrease was partially offset by a few core and participations purchased accounts transferring to nonaccrual status.

As of March 31, 2023, the Association did not hold any properties classed as Other Property Owned (OPO), a decrease of \$137 as compared to December 31, 2022. The decrease resulted from the sale of all properties held as of December 31, 2022, during the first quarter of 2023.

The allowance for loan losses at March 31, 2023, was \$11,233, compared to \$11,852 at December 31, 2022. The allowance for loan losses consisted of \$9,208 in general reserves and \$2,025 in specific reserves spread over multiple loans. Charge-offs for the three months ended March 31, 2023, were \$50. There were recoveries of \$522 for the three months ended March 31, 2023, attributed to numerous core agricultural loans. The Association has a reserve for unfunded commitments in the amount of \$346, which resides in other liabilities. Association management maintains an allowance for loan losses in an amount considered sufficient to absorb possible losses in the loan portfolio based on the newly adopted accounting standard as mentioned above.

## **RESULTS OF OPERATIONS**

### ***For the three months ended March 31, 2023***

Net income for the three months ended March 31, 2023, totaled \$3,439 an increase of \$101, as compared to \$3,338 for the same period in 2022. This increase was mainly due to an increase in net interest income of \$482, an increase in noninterest income of \$72, a decrease in noninterest expense of \$75, and a decrease in provision for income taxes of \$7. This increase was partially offset by an increase in provision for credit losses of \$535.

Interest income on accruing loans increased by \$2,329 for the three months ended March 31, 2023, as compared to the same period in 2022, as a result of the increase in originated loan volume and rates. Nonaccrual interest income decreased by \$22 as compared to the same period in 2022, which was mainly due to fewer funds received from reinstated accounts to accruing status in 2023, as compared to 2022. Interest income on investment securities was \$64 compared to \$100 for the same period in 2022. The decrease in investment interest income was due to the reduction in volume as a result of repayments in the normal course of business.

Interest expense increased \$1,789 for the three months ended March 31, 2023, as compared to the same period in 2022. The interest expense increase was primarily due to the increase in loan volume.

The Association recorded a provision for credit losses of \$55 as compared to a reversal of allowance for credit losses of \$480 for the comparable period of 2022. The increase in provision for the quarter ended March 31, 2023, as compared to the same period in 2022, resulted mainly from an increase in general reserves for the quarter. This increase was partially offset by the decrease in the reserves for

unfunded commitments. The provision expense related to unfunded commitments is expensed through provision for credit losses effective January 1, 2023. This had previously been reported as other gains (losses) on other transactions within noninterest income on the income statement. In addition to the general reserve changes, the Association had \$511 of additional specific reserves and charge offs on individually evaluated loans that was offset by \$522 of recoveries on previously charged off loans that were collected during the normal course of business.

Noninterest income for the three months ended March 31, 2023, totaled \$1,419 as compared to \$1,347 for the same period of 2022, an increase of \$72. This increase was mainly due to an increase in loan fees of \$132, a decrease in losses on other transactions of \$29 resulting from the change in reserves for unfunded commitments, coupled with a decrease in retirement plan losses. Additionally, there was an increase in other noninterest income of \$2. These increases were partially offset by a decrease in patronage refunds from other Farm Credit institutions of \$73, a decrease in fees for financially related services of \$14, and an increase in losses on sales of premises and equipment of \$4.

Noninterest expense for the three months ended March 31, 2023, decreased \$75 compared to the same period in 2022. This decrease was mainly the result from a reduction in other operating expenses of \$150. This decrease was partially offset by an increase in insurance fund premiums of \$35, an increase in occupancy and equipment of \$13, an increase in losses on other property owned of \$12, an increase in data processing of \$9, an increase in purchased services of \$5, and an increase in salaries and benefits of \$1.

The Association recorded no provision for income taxes for the three months ended March 31, 2023, but recorded a provision of \$7 for the same period in 2022.

## FUNDING SOURCES

The principal source of funds for the Association is the borrowing relationship established with AgFirst Farm Credit Bank (AgFirst or Bank) through a General Financing Agreement. The General Financing Agreement utilizes the Association's credit and fiscal performance as criteria for establishing a line of credit on which the Association may draw funds. The funds are advanced by the Bank to the Association in the form of notes payable. The notes payable are segmented into variable rate and fixed rate sections. The variable rate note is utilized by the Association to fund variable rate loan advances and operating funds requirements. The fixed rate note is used specifically to fund fixed rate loan advances made by the Association. The total notes payable to the Bank at March 31, 2023, was \$500,176 as compared to \$514,102 at December 31, 2022. The decrease during the period was a result of the decrease in loan volume.

### *LIBOR Transition*

The Association has exposure to LIBOR arising from loans made to customers and loans purchased from other Farm Credit System institutions.

The FCA has issued guidelines with similar guidance as the U.S. prudential regulators but applicable for System institutions to follow as they prepare for the expected phase-out of LIBOR. The guidelines direct each System institution to develop a LIBOR transition plan designed to provide an orderly roadmap of actions that will reduce LIBOR exposure, stop the inflow of new LIBOR volume, and adjust operating processes to implement alternative reference rates.

The Association has implemented LIBOR transition plans and continues to analyze potential risks associated with the LIBOR transition, including, but not limited to, financial, market, accounting, operational, legal, tax, reputational, and compliance risks. See the Association's 2022 Annual Report for further discussion on the LIBOR transition.

The following is a summary of Association outstanding variable-rate financial instruments tied to LIBOR at March 31, 2023:

| <i>(dollars in thousands)</i>            | Due in 2023 |                        |                         | Total    |
|------------------------------------------|-------------|------------------------|-------------------------|----------|
|                                          | Due in 2022 | (On or Before June 30) | Due After June 30, 2023 |          |
| Loans                                    | \$ —        | \$ —                   | \$ 4,379                | \$ 4,379 |
| Total Assets                             | \$ —        | \$ —                   | \$ 4,379                | \$ 4,379 |
| Note Payable to AgFirst Farm Credit Bank | \$ —        | \$ —                   | \$ 3,692                | \$ 3,692 |
| Total Liabilities                        | \$ —        | \$ —                   | \$ 3,692                | \$ 3,692 |

The LIBOR transition plan includes implementing fallback language into variable-rate financial instruments maturing after June 30, 2023, which provides the ability to move these instruments to another index if the LIBOR market is no longer viable.

## CAPITAL RESOURCES

Total members' equity increased by \$4,795 from \$110,636 at December 31, 2022 to \$115,431 at March 31, 2023, primarily due to an increase in retained earnings. Total capital stock and participation certificates were \$1,923 on March 31, 2023, compared to \$1,914 on December 31, 2022. This increase was attributed to the purchases of capital stock and participation certificates on loans in the normal course of business.

The Association reports other comprehensive income (loss) (OCI) in its Consolidated Statements of Changes in Members' Equity. The Association has an unrealized gain of \$2 as of March 31, 2023, as compared to an unrealized gain of \$109 as of December 31, 2022, for FAS 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans." The Association has an unrealized net loss of \$2 as of March 31, 2023, as compared to an unrealized net loss of \$132 as of December 31, 2022, on the HTM investment securities. The resulting effect was no change to Accumulated Other Comprehensive Income for the three months ending March 31, 2023.

FCA sets minimum regulatory capital requirements for System Banks and Associations. The System's capital requirements are compatible with the Basel III framework and the standardized approach of federal banking regulatory agencies.

The ratios are calculated using three-month average daily balances, in accordance with FCA regulations. Refer to Note 7, *Members' Equity*, of the Association's 2022 Annual Report for additional information.

The following sets forth the regulatory capital ratios:

| Ratio                     | Minimum Requirement | Capital Conservation Buffer* | Minimum Requirement with Capital Conservation Buffer | Capital Ratios as of March 31, 2023 |
|---------------------------|---------------------|------------------------------|------------------------------------------------------|-------------------------------------|
| Risk-adjusted ratios:     |                     |                              |                                                      |                                     |
| CET1 Capital Ratio        | 4.5%                | 2.5%                         | 7.0%                                                 | 17.40%                              |
| Tier 1 Capital Ratio      | 6.0%                | 2.5%                         | 8.5%                                                 | 17.40%                              |
| Total Capital Ratio       | 8.0%                | 2.5%                         | 10.5%                                                | 18.66%                              |
| Permanent Capital Ratio   | 7.0%                | —%                           | 7.0%                                                 | 17.61%                              |
| Non-risk-adjusted ratios: |                     |                              |                                                      |                                     |
| Tier 1 Leverage Ratio **  | 4.0%                | 1.0%                         | 5.0%                                                 | 17.20%                              |
| UREE Leverage Ratio       | 1.5%                | —%                           | 1.5%                                                 | 11.06%                              |

\* Includes fully phased-in capital conservation buffers which became effective January 1, 2020.

\*\* The Tier 1 Leverage Ratio must include a minimum of 1.50% of URE and URE Equivalents.

If the capital ratios fall below the minimum regulatory requirements, including the buffer amounts, capital distributions (equity redemptions, dividends, and patronage) and discretionary senior executive bonuses are restricted or prohibited without prior FCA approval.

For the period presented, the Association exceeded minimum regulatory standards for all the ratios.

## REGULATORY MATTERS

On April 14, 2022, the FCA approved a final rule that amends certain regulations to address changes in accounting principles generally accepted in the United States. Such changes reflect the Current Expected Credit Losses (CECL) methodology that replaced the incurred loss methodology upon adoption. Credit loss allowances related to loans, lessor's net investments in leases, and held-to-maturity debt securities are included in a System institution's Tier 2 capital up to 1.25 percent of the System institution's total risk weighted assets. Credit loss allowances for available-for-sale debt securities and purchased credit impaired assets are not eligible for inclusion in a System institution's Tier 2 capital. The regulation did not include a transition phase-in period for the CECL day 1 cumulative effect adjustment to retained earnings on a System institution's regulatory capital ratios. In addition, the regulation did not include an exclusion for the CECL day 1 cumulative effective adjustment from the "safe harbor" deemed prior approval provision. The final rule became effective on January 1, 2023.

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On August 26, 2021, the FCA issued a proposed rule to revise its regulatory capital requirements to define and establish risk-weightings for High Volatility Commercial Real Estate (HVCRE) by assigning a 150 percent risk-weighting to such exposures, instead of the current 100 percent. The proposed rule would ensure that the FCA's rule remains comparable with the capital rule of other federal banking regulatory agencies and recognizes the increased risk posed by HVCRE exposures. The public comment period ended on January 24, 2022.

## RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

Please refer to Note 1, *Organization, Significant Accounting Policies, and Recently Issued Accounting Pronouncements*, in the Notes to the Financial Statements, and the 2022 Annual Report to Shareholders for recently adopted accounting pronouncements.

There were no ASUs issued by the Financial Accounting Standards Board (FASB) during the quarter that impacted the Association's Financial Statements.

**NOTE:** Shareholder investment in the Association is materially affected by the financial condition and results of operations of AgFirst Farm Credit Bank. Copies of AgFirst's Annual and Quarterly reports are available upon request free of charge by calling 1-800-845-1745, ext. 2764, or writing Matthew Miller, AgFirst Farm Credit Bank, P.O. Box 1499, Columbia, SC 29202. Information concerning AgFirst Farm Credit Bank can also be obtained at their website, [www.agfirst.com](http://www.agfirst.com). Copies of the Association's Annual and Quarterly reports are also available upon request free of charge by calling 1-800-741-7332, writing Sarah Jackson, Corporate Secretary, ArborOne, ACA, P.O. Box 3699, Florence, SC 29502, or accessing the website, [www.arborone.com](http://www.arborone.com). The Association prepares a quarterly report within 40 days after the end of each fiscal quarter, except that no report need be prepared for the fiscal quarter that coincides with the end of the fiscal year of the institution.

# ArborOne, ACA

## Consolidated Balance Sheets

| <i>(dollars in thousands)</i>                                      | March 31,<br>2023<br><i>(unaudited)</i> | December 31,<br>2022<br><i>(audited)</i> |
|--------------------------------------------------------------------|-----------------------------------------|------------------------------------------|
| <b>Assets</b>                                                      |                                         |                                          |
| Cash                                                               | \$ 6                                    | \$ 3                                     |
| Investments in debt securities:                                    |                                         |                                          |
| Held to maturity (fair value of \$4,772 and \$4,618, respectively) | 5,072                                   | 5,080                                    |
| Loans                                                              | 611,528                                 | 621,157                                  |
| Allowance for loan losses                                          | (11,233)                                | (11,852)                                 |
| Net loans                                                          | 600,295                                 | 609,305                                  |
| Accrued interest receivable                                        | 7,620                                   | 9,168                                    |
| Equity investments in other Farm Credit institutions               | 8,183                                   | 8,183                                    |
| Premises and equipment, net                                        | 3,729                                   | 3,639                                    |
| Other property owned                                               | —                                       | 137                                      |
| Accounts receivable                                                | 1,099                                   | 3,932                                    |
| Other assets                                                       | 784                                     | 1,134                                    |
| Total assets                                                       | \$ 626,788                              | \$ 640,581                               |
| <b>Liabilities</b>                                                 |                                         |                                          |
| Notes payable to AgFirst Farm Credit Bank                          | \$ 500,176                              | \$ 514,102                               |
| Accrued interest payable                                           | 1,554                                   | 1,539                                    |
| Patronage refunds payable                                          | 552                                     | 6,494                                    |
| Accounts payable                                                   | 235                                     | 926                                      |
| Other liabilities                                                  | 8,840                                   | 6,884                                    |
| Total liabilities                                                  | 511,357                                 | 529,945                                  |
| Commitments and contingencies (Note 8)                             |                                         |                                          |
| <b>Members' Equity</b>                                             |                                         |                                          |
| Capital stock and participation certificates                       | 1,923                                   | 1,914                                    |
| Retained earnings                                                  |                                         |                                          |
| Allocated                                                          | 76,627                                  | 76,191                                   |
| Unallocated                                                        | 36,969                                  | 32,619                                   |
| Accumulated other comprehensive income (loss)                      | (88)                                    | (88)                                     |
| Total members' equity                                              | 115,431                                 | 110,636                                  |
| Total liabilities and members' equity                              | \$ 626,788                              | \$ 640,581                               |

*The accompanying notes are an integral part of these consolidated financial statements.*

ArborOne, ACA

# Consolidated Statements of Comprehensive Income

(unaudited)

|                                                                                   | For the Three Months<br>Ended March 31, |                 |
|-----------------------------------------------------------------------------------|-----------------------------------------|-----------------|
|                                                                                   | 2023                                    | 2022            |
| <i>(dollars in thousands)</i>                                                     |                                         |                 |
| <b>Interest Income</b>                                                            |                                         |                 |
| Loans                                                                             | \$ 9,301                                | \$ 6,994        |
| Investments                                                                       | 64                                      | 100             |
| Total interest income                                                             | <u>9,365</u>                            | <u>7,094</u>    |
| <b>Interest Expense</b>                                                           |                                         |                 |
| Notes payable to AgFirst Farm Credit Bank                                         | <u>4,434</u>                            | <u>2,645</u>    |
| Net interest income                                                               | <u>4,931</u>                            | <u>4,449</u>    |
| Provision for (reversal of) allowance for credit losses                           | <u>55</u>                               | <u>(480)</u>    |
| Net interest income after provision for (reversal of) allowance for credit losses | <u>4,876</u>                            | <u>4,929</u>    |
| <b>Noninterest Income</b>                                                         |                                         |                 |
| Loan fees                                                                         | 413                                     | 281             |
| Fees for financially related services                                             | 80                                      | 94              |
| Patronage refunds from other Farm Credit institutions                             | 936                                     | 1,009           |
| Gains (losses) on sales of premises and equipment, net                            | (4)                                     | —               |
| Gains (losses) on other transactions                                              | (10)                                    | (39)            |
| Other noninterest income                                                          | 4                                       | 2               |
| Total noninterest income                                                          | <u>1,419</u>                            | <u>1,347</u>    |
| <b>Noninterest Expense</b>                                                        |                                         |                 |
| Salaries and employee benefits                                                    | 1,909                                   | 1,908           |
| Occupancy and equipment                                                           | 104                                     | 91              |
| Insurance Fund premiums                                                           | 196                                     | 161             |
| Purchased services                                                                | 86                                      | 81              |
| Data processing                                                                   | 32                                      | 23              |
| Other operating expenses                                                          | 525                                     | 675             |
| (Gains) losses on other property owned, net                                       | 4                                       | (8)             |
| Total noninterest expense                                                         | <u>2,856</u>                            | <u>2,931</u>    |
| Income before income taxes                                                        | <u>3,439</u>                            | <u>3,345</u>    |
| Provision for income taxes                                                        | <u>—</u>                                | <u>7</u>        |
| <b>Net income</b>                                                                 | <u>\$ 3,439</u>                         | <u>\$ 3,338</u> |
| <b>Other comprehensive income net of tax</b>                                      |                                         |                 |
| Unrealized gains (losses) on investments                                          | (2)                                     | (5)             |
| Employee benefit plans adjustments                                                | 2                                       | 4               |
| Other comprehensive income (loss) (Note 5)                                        | <u>—</u>                                | <u>(1)</u>      |
| <b>Comprehensive income</b>                                                       | <u>\$ 3,439</u>                         | <u>\$ 3,337</u> |

*The accompanying notes are an integral part of these consolidated financial statements.*

# ArborOne, ACA

## Consolidated Statements of Changes in Members' Equity

(unaudited)

|                                                                   | Capital<br>Stock and<br>Participation<br>Certificates | Retained Earnings |                  | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) | Total<br>Members'<br>Equity |
|-------------------------------------------------------------------|-------------------------------------------------------|-------------------|------------------|--------------------------------------------------------|-----------------------------|
| <i>(dollars in thousands)</i>                                     |                                                       | Allocated         | Unallocated      |                                                        |                             |
| Balance at December 31, 2021                                      | \$ 1,858                                              | \$ 70,277         | \$ 29,495        | \$ (65)                                                | \$ 101,565                  |
| Comprehensive income (loss)                                       |                                                       |                   | 3,338            | (1)                                                    | 3,337                       |
| Capital stock/participation<br>certificates issued/(retired), net | 37                                                    |                   |                  |                                                        | 37                          |
| Patronage distribution adjustment                                 |                                                       | 235               | (235)            |                                                        | —                           |
| Balance at March 31, 2022                                         | \$ 1,895                                              | \$ 70,512         | \$ 32,598        | \$ (66)                                                | \$ 104,939                  |
| <b>Balance at December 31, 2022</b>                               | <b>\$ 1,914</b>                                       | <b>\$ 76,191</b>  | <b>\$ 32,619</b> | <b>\$ (88)</b>                                         | <b>\$ 110,636</b>           |
| Cumulative effect of change in<br>accounting principle            |                                                       |                   | 1,411            |                                                        | 1,411                       |
| Comprehensive income                                              |                                                       |                   | 3,439            |                                                        | 3,439                       |
| Capital stock/participation<br>certificates issued/(retired), net | 9                                                     |                   |                  |                                                        | 9                           |
| Patronage distribution adjustment                                 |                                                       | 436               | (500)            |                                                        | (64)                        |
| <b>Balance at March 31, 2023</b>                                  | <b>\$ 1,923</b>                                       | <b>\$ 76,627</b>  | <b>\$ 36,969</b> | <b>\$ (88)</b>                                         | <b>\$ 115,431</b>           |

*The accompanying notes are an integral part of these consolidated financial statements.*

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## ArborOne, ACA

# Notes to the Consolidated Financial Statements

(dollars in thousands, except as noted)  
(unaudited)

### Note 1 — Organization, Significant Accounting Policies, and Recently Issued Accounting Pronouncements

#### **Organization**

The accompanying financial statements include the accounts of **ArborOne**, ACA and its Production Credit Association (PCA) and Federal Land Credit Association (FLCA) subsidiaries (collectively, the Association). A description of the organization and operations, the significant accounting policies followed, and the financial condition and results of operations for the Association as of and for the year ended December 31, 2022, are contained in the 2022 Annual Report to Shareholders. These unaudited interim consolidated financial statements should be read in conjunction with the latest Annual Report to Shareholders.

#### **Basis of Presentation**

In the opinion of management, the accompanying consolidated financial statements contain all adjustments necessary for a fair statement of results for the periods presented. These adjustments are of a normal recurring nature, unless otherwise disclosed.

Certain amounts in the prior period's consolidated financial statements have been reclassified to conform to the current period presentation. Such reclassifications had no effect on the prior period net income or total capital as previously reported.

The results of any interim period are not necessarily indicative of those to be expected for a full year.

#### **Significant Accounting Policies**

The Association's accounting and reporting policies conform with U.S. generally accepted accounting principles (GAAP) and practices in the financial services industry. To prepare the financial statements in conformity with GAAP, management must make estimates based on assumptions about future economic and market conditions (for example, unemployment, market liquidity, real estate prices, etc.) that affect the reported amounts of assets and liabilities at the date of the financial statements, income and expenses during the reporting period, and the related disclosures. Although these estimates contemplate current conditions and expectations of change in the future, it is reasonably possible that actual conditions may be different than anticipated, which could materially affect results of operations and financial condition.

Management has made significant estimates in several areas, including loans and allowance for credit losses (Note 2, *Loans and Allowance for Credit Losses*) and financial instruments (Note 6, *Fair Value Measurement*). Actual results could differ from those estimates.

For further details of significant accounting policies, see Note 2, *Summary of Significant Accounting Policies*, from the latest Annual Report.

#### **Accounting Standards Effective During the Period**

The Association adopted the Financial Accounting Standards Board (FASB) guidance entitled "Measurement of Credit Losses on Financial Instruments" and other subsequently issued accounting standards updates related to current expected credit losses (CECL) on January 1, 2023. This guidance replaced the current incurred loss impairment methodology with a single allowance framework for financial assets carried at amortized cost and certain off-balance sheet credit exposures. This guidance requires management to consider in its estimate of the allowance for credit losses (ACL) relevant historical events, current conditions and reasonable and supportable forecasts that affect the collectability of the assets. In addition, the guidance amends existing impairment guidance for held-to-maturity and available-for-sale investments to incorporate an allowance for credit losses related to these securities, which will allow for the reversal of credit impairments in the event that the credit of an issuer improves.

Also adopted effective January 1, 2023, was the updated guidance entitled "Financial Instruments – Credit Losses: Troubled Debt Restructurings and Vintage Disclosure." This guidance requires the creditor to determine whether a modification results in a new loan or a continuation of an existing loan, among other disclosures specific to modifications with borrowers that are experiencing financial

difficulties. The update eliminated the accounting guidance for troubled debt restructurings by creditors. The update also requires disclosure of current period gross write-offs by year of origination for financing receivables and net investments in leases.

The following table presents the impact to the allowance for credit losses and retained earnings upon adoption of this guidance on January 1, 2023:

|                                                     | December 31, 2022 | CECL Adoption Impact | January 1, 2023 |
|-----------------------------------------------------|-------------------|----------------------|-----------------|
| <b>Assets:</b>                                      |                   |                      |                 |
| Allowance for credit losses on loans                | \$ 11,852         | \$ (1,173)           | \$ 10,679       |
| <b>Liabilities:</b>                                 |                   |                      |                 |
| Allowance for credit losses on unfunded commitments | \$ 611            | \$ (238)             | \$ 373          |
| <b>Retained earnings:</b>                           |                   |                      |                 |
| Unallocated retained earnings                       | \$ 32,619         | \$ 1,411             | \$ 34,030       |

As more fully described in the 2022 Annual Report, the Association may hold additional investments in accordance with other investment programs approved by the Farm Credit Administration (FCA). These programs allow the institution to make investments that further the mission to support rural America. Upon adoption of CECL guidance, the investments held-to-maturity are presented net of an allowance for credit losses on investments. As part of the Association's implementation of the standard, it was determined that there would not be a material impact to the Association's investment portfolio and as a result, there was no ACL on investments recorded.

#### *Loans and Allowance for Credit Losses*

Loans are generally carried at their principal amount outstanding adjusted for charge-offs, deferred loan fees or costs, and valuation adjustments relating to hedging activities. Loan origination fees and direct loan origination costs are netted and capitalized and the net fee or cost is amortized over the average life of the related loan as an adjustment to interest income. Loan prepayment fees are reported in interest income. Interest on loans is accrued and credited to interest income based on the daily principal amount outstanding.

#### *Nonaccrual Loans*

Nonaccrual loans are loans for which there is reasonable doubt that all principal and interest will be collected according to the original contractual terms and are generally considered substandard or doubtful, which is in accordance with the loan rating model, as described below. A loan is considered contractually past due when any principal repayment or interest payment required by the loan instrument is not received on or before the due date. A loan shall remain contractually past due until it is modified or until the entire amount past due, including principal, accrued interest, and penalty interest incurred as the result of past due status, is collected or otherwise discharged in full.

Consistent with prior practice, loans are generally placed in nonaccrual status when principal or interest is delinquent for 90 days (unless adequately secured and in the process of collection), circumstances indicate that collection of principal and interest is in doubt or legal action, including foreclosure or other forms of collateral conveyance, has been initiated to collect the outstanding principal and interest. At the time a loan is placed in nonaccrual status, accrued interest that is considered uncollectible is reversed (if accrued in the current year) or charged against the ACL (if accrued in prior years). Loans are charged-off at the time they are determined to be uncollectible.

When loans are in nonaccrual status, interest payments received in cash are generally recognized as interest income if the collectability of the loan principal is fully expected and certain other criteria are met. Otherwise, payments received on nonaccrual loans are applied against the recorded investment in the loan asset. Nonaccrual loans are returned to accrual status if all contractual principal and interest is current, the borrower is fully expected to fulfill the contractual repayment terms and after remaining current as to principal and interest for a sustained period or have a recent repayment pattern demonstrating future repayment capacity to make on-time payments. If previously unrecognized interest income exists at the time the loan is transferred to accrual status, cash received at the time of or subsequent to the transfer should first be recorded as interest income until such time as the recorded balance equals the contractual indebtedness of the borrower.

#### *Accrued interest receivable*

The Association elected to continue classifying accrued interest on loans and investment securities in accrued interest receivable and not as part of loans or investments on the Consolidated Balance Sheets. The Association also elected to not estimate an allowance on interest receivable balances because the nonaccrual policies in place provide for the accrual of interest to cease on a timely basis when all contractual amounts are not expected.

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### *Loan Modifications to Borrowers Experiencing Financial Difficulty*

Loan modifications may be granted to borrowers experiencing financial difficulty. Modifications can be in the form of one or a combination of principal forgiveness, interest rate reduction, other-than-insignificant payment delay or a term extension. Covenant waivers and modifications of contingent acceleration clauses are not considered term extensions.

### *Collateral dependent loans*

Collateral dependent loans are loans secured by collateral, including but not limited to agricultural real estate, crop inventory, equipment and livestock. CECL requires an entity to measure the expected credit losses based on fair value of the collateral at the reporting date when the entity determines that foreclosure is probable. Additionally, CECL allows a fair value practical expedient as a measurement approach for loans when the repayment is expected to be provided substantially through the operation or sale of the collateral when the borrower is experiencing financial difficulties. Under the practical expedient measurement approach, the expected credit loss is based on the difference between the fair value of the collateral less estimated costs to sell and the amortized cost basis of the loan.

### *Allowance for Credit Losses*

Beginning January 1, 2023, the ACL represents the estimated current expected credit losses over the remaining contractual life of financial assets measured at amortized cost and certain off-balance sheet credit exposures. The ACL takes into consideration relevant information about past events, current conditions and reasonable and supportable macroeconomic forecasts of future conditions. The contractual term excludes expected extensions, renewals and modifications unless the extension or renewal options are not unconditionally cancellable. The ACL comprises:

- the allowance for credit losses on loans (ACLL), and
- the allowance for unfunded commitments, which is presented on the Consolidated Balance Sheets in Other Liabilities.

Determining the appropriateness of the allowance is complex and requires judgment by management about the effect of matters that are inherently uncertain. Subsequent evaluations of the loan portfolio, considering macroeconomic conditions, forecasts and other factors prevailing at the time, may result in significant changes in the ACL in those future periods.

### *Methodology for Allowance for Credit Losses on Loans*

The ACLL represents management's estimate of credit losses over the remaining expected life of loans. Loans are evaluated on the amortized cost basis, including premiums, discounts and fair value hedge accounting adjustments.

The Association employs a disciplined process and methodology to establish its ACLL that has two basic components: first, an asset-specific component involving individual loans that do not share risk characteristics with other loans and the measurement of expected credit losses for such individual loans; and second, a pooled component for estimated expected credit losses for pools of loans that share similar risk characteristics.

Asset-specific loans are generally collateral-dependent loans (including those loans for which foreclosure is probable) and nonaccrual loans. For an asset-specific loan, expected credit losses are measured as the difference between the amortized cost basis in the loan and the present value of expected future cash flows discounted at the loan's effective interest rate except that, for collateral-dependent loans, credit loss is measured as the difference between the amortized cost basis in the loan and the fair value of the underlying collateral. The fair value of the collateral is adjusted for the estimated cost to sell if repayment or satisfaction of a loan is dependent on the sale (rather than only on the operation) of the collateral. In accordance with the Association's appraisal policy, the fair value of collateral-dependent loans is based upon independent third-party appraisals or on collateral valuations prepared by in-house appraisers. When an updated appraisal or collateral valuation is received, management reassesses the need for adjustments to the loan's expected credit loss measurements and, where appropriate, records an adjustment. If the calculated expected credit loss is determined to be permanent, fixed or non-recoverable, the credit loss portion of the loan will be charged off against the allowance for credit losses.

In estimating the component of the ACLL for loans that share common risk characteristics (the pooled component), loans are evaluated collectively and segregated into loan pools considering the risk associated with the specific pool. Relevant risk characteristics include loan type, commodity, credit quality rating, delinquency category or business segment or a combination of these classes. The allowance is determined based on a quantitative calculation of the expected life-of-loan loss percentage for each loan category by considering the probability of default, based on the migration of loans from performing to loss by credit quality rating or delinquency buckets using

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historical life-of-loan analysis periods for loan types, and the severity of loss, based on the aggregate net lifetime losses incurred per loan pool.

The pooled component of the ACLL also considers factors for each loan pool to adjust for differences between the historical period used to calculate historical default and loss severity rates and expected conditions over the remaining lives of the loans in the portfolio related to:

- lending policies and procedures;
- national, regional and local economic business conditions and developments that affect the collectability of the portfolio, including the condition of various markets;
- the nature of the loan portfolio, including the terms of the loans;
- the experience, ability and depth of the lending management and other relevant staff;
- the volume and severity of past due and adversely classified or graded loans and the volume of nonaccrual loans;
- the quality of the loan review and process;
- the value of underlying collateral for collateral-dependent loans;
- the existence and effect of any concentrations of credit and changes in the level of such concentrations; and
- the effect of external factors such as competition and legal and regulatory requirements on the level of estimated credit losses in the existing portfolio.

The Association's macroeconomic forecast includes a weighted selection of the Moody's baseline, upside 10<sup>th</sup> percent and downside 90<sup>th</sup> percent over reasonable and supportable forecast periods of three years. Subsequent to the forecast period, the Association reverts to long run historical loss experience beyond two years gradually after the determined forecast horizon using a transition function to inform the estimate of losses for the remaining contractual life of the loan portfolio.

The economic forecasts incorporate macroeconomic variables, including unemployment rates, Dow Jones Total Stock Market Index and corporate bond spreads. Also considered are loan and borrower characteristics, such as internal risk ratings, delinquency status, collateral type, and the remaining term of the loan, adjusted for expected prepayments.

In addition to the quantitative calculation, the Association considers the imprecision inherent in the process and methodology, emerging risk assessments and other subjective factors, which may lead to a management adjustment to the modeled ACLL results. Expected credit loss estimates also include consideration of expected cash recoveries on loans previously charged-off or expected recoveries on collateral dependent loans where recovery is expected through sale of the collateral. The economic forecasts are updated on a quarterly basis.

Prior to January 1, 2023, the allowance for loan losses was maintained at a level considered adequate to provide for probable losses existing in and inherent in the loan portfolio. The allowance was based on a periodic evaluation of the loan portfolio in which numerous factors were considered, including economic conditions, collateral values, borrowers' financial conditions, loan portfolio composition and prior loan loss experience. The allowance for loan losses encompassed various judgments, evaluations and appraisals with respect to the loans and their underlying collateral that, by their nature, contain elements of uncertainty and imprecision. Changes in the agricultural economy and their impact on borrower repayment capacity would cause these various judgments, evaluations and appraisals to change over time. Management considered a number of factors in determining and supporting the levels of the allowance for loan losses, which included, but were not limited to, the concentration of lending in agriculture, combined with uncertainties associated with farmland values, commodity prices, exports, government assistance programs, regional economic effects and weather-related influences.

#### *Allowance for Credit Losses on Unfunded Commitments*

The Association evaluates the need for an allowance for credit losses on unfunded commitments under CECL and, if required, an amount is recognized and included in Other Liabilities on the Consolidated Balance Sheets. The amount of expected losses is determined by calculating a commitment usage factor over the contractual period for exposures that are not unconditionally cancellable by the Association and applying the loss factors used in the ACLL methodology to the results of the usage calculation. No allowance for credit losses is recorded for commitments that are unconditionally cancellable.

## Note 2 — Loans and Allowance for Credit Losses

A summary of loans outstanding at period end follows:

|                                  | March 31, 2023 | December 31, 2022 |
|----------------------------------|----------------|-------------------|
| Real estate mortgage             | \$ 363,817     | \$ 361,028        |
| Production and intermediate-term | 174,982        | 193,060           |
| Agribusiness:                    |                |                   |
| Loans to cooperatives            | 2,620          | 2,106             |
| Processing and marketing         | 38,013         | 32,986            |
| Farm-related business            | 15,077         | 15,616            |
| Rural infrastructure:            |                |                   |
| Communication                    | 2,881          | 2,918             |
| Power and water/waste disposal   | 685            | 685               |
| Rural residential real estate    | 11,358         | 11,033            |
| Other:                           |                |                   |
| International                    | 2,095          | 1,725             |
| Total loans                      | \$ 611,528     | \$ 621,157        |

A substantial portion of the Association's lending activities is collateralized, and exposure to credit loss associated with lending activities is reduced accordingly.

The Association may purchase or sell participation interests with other parties in order to diversify risk, manage loan volume, and comply with FCA regulations. The following tables present the principal balance of participation loans at periods ended:

### March 31, 2023

|                                  | Within AgFirst District  |                     | Within Farm Credit System |                     | Outside Farm Credit System |                     | Total                    |                     |
|----------------------------------|--------------------------|---------------------|---------------------------|---------------------|----------------------------|---------------------|--------------------------|---------------------|
|                                  | Participations Purchased | Participations Sold | Participations Purchased  | Participations Sold | Participations Purchased   | Participations Sold | Participations Purchased | Participations Sold |
| Real estate mortgage             | \$ 10,778                | \$ 3,290            | \$ —                      | \$ —                | \$ —                       | \$ —                | \$ 10,778                | \$ 3,290            |
| Production and intermediate-term | 20,138                   | 1                   | —                         | —                   | —                          | —                   | 20,138                   | 1                   |
| Agribusiness                     | 34,261                   | —                   | —                         | —                   | —                          | —                   | 34,261                   | —                   |
| Rural infrastructure             | 3,573                    | —                   | —                         | —                   | —                          | —                   | 3,573                    | —                   |
| Other                            | 2,098                    | —                   | —                         | —                   | —                          | —                   | 2,098                    | —                   |
| Total                            | \$ 70,848                | \$ 3,291            | \$ —                      | \$ —                | \$ —                       | \$ —                | \$ 70,848                | \$ 3,291            |

### December 31, 2022

|                                  | Within AgFirst District  |                     | Within Farm Credit System |                     | Outside Farm Credit System |                     | Total                    |                     |
|----------------------------------|--------------------------|---------------------|---------------------------|---------------------|----------------------------|---------------------|--------------------------|---------------------|
|                                  | Participations Purchased | Participations Sold | Participations Purchased  | Participations Sold | Participations Purchased   | Participations Sold | Participations Purchased | Participations Sold |
| Real estate mortgage             | \$ 11,034                | \$ 3,416            | \$ —                      | \$ —                | \$ —                       | \$ —                | \$ 11,034                | \$ 3,416            |
| Production and intermediate-term | 18,277                   | 2,244               | —                         | —                   | —                          | —                   | 18,277                   | 2,244               |
| Agribusiness                     | 28,005                   | 13,600              | —                         | —                   | —                          | —                   | 28,005                   | 13,600              |
| Rural infrastructure             | 3,611                    | —                   | —                         | —                   | —                          | —                   | 3,611                    | —                   |
| Other                            | 1,728                    | —                   | —                         | —                   | —                          | —                   | 1,728                    | —                   |
| Total                            | \$ 62,655                | \$ 19,260           | \$ —                      | \$ —                | \$ —                       | \$ —                | \$ 62,655                | \$ 19,260           |

The following table shows loans, classified under the FCA Uniform Loan Classification System, as a percentage of total loans by loan type as of:

|                                          | March 31, 2023 | December 31, 2022* |
|------------------------------------------|----------------|--------------------|
| <b>Real estate mortgage:</b>             |                |                    |
| Acceptable                               | 94.27%         | 93.94%             |
| OAEM                                     | 4.82           | 4.42               |
| Substandard/doubtful/loss                | 0.91           | 1.64               |
|                                          | 100.00%        | 100.00%            |
| <b>Production and intermediate-term:</b> |                |                    |
| Acceptable                               | 92.25%         | 90.74%             |
| OAEM                                     | 5.64           | 6.84               |
| Substandard/doubtful/loss                | 2.11           | 2.42               |
|                                          | 100.00%        | 100.00%            |
| <b>Agribusiness:</b>                     |                |                    |
| Acceptable                               | 92.71%         | 91.32%             |
| OAEM                                     | 4.43           | 6.01               |
| Substandard/doubtful/loss                | 2.86           | 2.67               |
|                                          | 100.00%        | 100.00%            |
| <b>Rural infrastructure:</b>             |                |                    |
| Acceptable                               | 100.00%        | 100.00%            |
| OAEM                                     | —              | —                  |
| Substandard/doubtful/loss                | —              | —                  |
|                                          | 100.00%        | 100.00%            |
| <b>Rural residential real estate:</b>    |                |                    |
| Acceptable                               | 98.94%         | 95.98%             |
| OAEM                                     | 0.78           | 2.22               |
| Substandard/doubtful/loss                | 0.28           | 1.80               |
|                                          | 100.00%        | 100.00%            |
| <b>Other:</b>                            |                |                    |
| Acceptable                               | 100.00%        | 100.00%            |
| OAEM                                     | —              | —                  |
| Substandard/doubtful/loss                | —              | —                  |
|                                          | 100.00%        | 100.00%            |
| <b>Total loans:</b>                      |                |                    |
| Acceptable                               | 93.69%         | 92.82%             |
| OAEM                                     | 4.90           | 5.22               |
| Substandard/doubtful/loss                | 1.41           | 1.96               |
|                                          | 100.00%        | 100.00%            |

\*Prior to adoption of CECL on January 1, 2023, loans were presented with accrued interest receivable.

Accrued interest receivable on loans of \$7,522 and \$9,120 at March 31, 2023 and December 31, 2022, respectively, has been excluded from the amortized cost of loans and reported separately in the Consolidated Balance Sheets.

The following table provides an aging analysis of past due loans as of:

|                                  | March 31, 2023                    |                                |                   |                                                     |             |                                             |
|----------------------------------|-----------------------------------|--------------------------------|-------------------|-----------------------------------------------------|-------------|---------------------------------------------|
|                                  | 30 Through<br>89 Days<br>Past Due | 90 Days or<br>More Past<br>Due | Total Past<br>Due | Not Past Due<br>or Less Than<br>30 Days Past<br>Due | Total Loans | 90 Days or<br>More Past Due<br>and Accruing |
| Real estate mortgage             | \$ 2,077                          | \$ 547                         | \$ 2,624          | \$ 361,193                                          | \$ 363,817  | \$ —                                        |
| Production and intermediate-term | 388                               | 1,507                          | 1,895             | 173,087                                             | 174,982     | —                                           |
| Agribusiness                     | 212                               | 4                              | 216               | 55,494                                              | 55,710      | —                                           |
| Rural infrastructure             | —                                 | —                              | —                 | 3,566                                               | 3,566       | —                                           |
| Rural residential real estate    | —                                 | 12                             | 12                | 11,346                                              | 11,358      | —                                           |
| Other                            | —                                 | —                              | —                 | 2,095                                               | 2,095       | —                                           |
| Total                            | \$ 2,677                          | \$ 2,070                       | \$ 4,747          | \$ 606,781                                          | \$ 611,528  | \$ —                                        |

Prior to the adoption of CECL, the aging analysis of past due loans reported included accrued interest as follows:

|                                  | December 31, 2022                 |                                |                   |                                                     |             |                                             |
|----------------------------------|-----------------------------------|--------------------------------|-------------------|-----------------------------------------------------|-------------|---------------------------------------------|
|                                  | 30 Through<br>89 Days<br>Past Due | 90 Days or<br>More Past<br>Due | Total Past<br>Due | Not Past Due<br>or Less Than<br>30 Days Past<br>Due | Total Loans | 90 Days or<br>More Past Due<br>and Accruing |
| Real estate mortgage             | \$ 2,614                          | \$ 343                         | \$ 2,957          | \$ 362,791                                          | \$ 365,748  | \$ —                                        |
| Production and intermediate-term | 213                               | 2,113                          | 2,326             | 194,502                                             | 196,828     | —                                           |
| Agribusiness                     | —                                 | 4                              | 4                 | 51,274                                              | 51,278      | —                                           |
| Rural infrastructure             | —                                 | —                              | —                 | 3,607                                               | 3,607       | —                                           |
| Rural residential real estate    | 41                                | 13                             | 54                | 11,017                                              | 11,071      | —                                           |
| Other                            | —                                 | —                              | —                 | 1,744                                               | 1,744       | —                                           |
| Total                            | \$ 2,868                          | \$ 2,473                       | \$ 5,341          | \$ 624,935                                          | \$ 630,276  | \$ —                                        |

The following tables reflect nonperforming assets and related credit quality statistics as of:

|                                                                                 | March 31, 2023  |
|---------------------------------------------------------------------------------|-----------------|
| <b>Nonaccrual loans:</b>                                                        |                 |
| Real estate mortgage                                                            | \$ 2,654        |
| Production and intermediate-term                                                | 2,538           |
| Agribusiness                                                                    | 350             |
| Rural residential real estate                                                   | 12              |
| Total                                                                           | <u>\$ 5,554</u> |
| <b>Accruing loans 90 days or more past due:</b>                                 |                 |
| Total                                                                           | <u>\$ —</u>     |
| Total nonperforming loans                                                       | \$ 5,554        |
| Other property owned                                                            | —               |
| Total nonperforming assets                                                      | <u>\$ 5,554</u> |
| Nonaccrual loans as a percentage of total loans                                 | 0.91%           |
| Nonperforming assets as a percentage of total<br>loans and other property owned | 0.91%           |
| Nonperforming assets as a percentage of capital                                 | <u>4.81%</u>    |

|                                                                                 | December 31, 2022* |
|---------------------------------------------------------------------------------|--------------------|
| <b>Nonaccrual loans:</b>                                                        |                    |
| Real estate mortgage                                                            | \$ 2,127           |
| Production and intermediate-term                                                | 2,622              |
| Agribusiness                                                                    | 815                |
| Rural residential real estate                                                   | 200                |
| Total                                                                           | <u>\$ 5,764</u>    |
| <b>Accruing restructured loans:</b>                                             |                    |
| Real estate mortgage                                                            | \$ 2,969           |
| Production and intermediate-term                                                | 1,093              |
| Agribusiness                                                                    | 217                |
| Total                                                                           | <u>\$ 4,279</u>    |
| <b>Accruing loans 90 days or more past due:</b>                                 |                    |
| Total                                                                           | <u>\$ —</u>        |
| Total nonperforming loans                                                       | \$ 10,043          |
| Other property owned                                                            | 137                |
| Total nonperforming assets                                                      | <u>\$ 10,180</u>   |
| Nonaccrual loans as a percentage of total loans                                 | 0.93%              |
| Nonperforming assets as a percentage of total<br>loans and other property owned | 1.64%              |
| Nonperforming assets as a percentage of capital                                 | <u>9.20%</u>       |

\*Prior to adoption of CECL, nonperforming assets included accruing restructured loans and loans were presented including accrued interest receivable.

The following table provides the amortized cost for nonaccrual loans, with and without a related allowance for loan losses, and interest income recognized on nonaccrual loans during the period:

|                                  | March 31, 2023                |                                  |          | Three Months Ended March 31, 2023              |
|----------------------------------|-------------------------------|----------------------------------|----------|------------------------------------------------|
|                                  | Amortized Cost with Allowance | Amortized Cost without Allowance | Total    | Interest Income Recognized on Nonaccrual Loans |
| <b>Nonaccrual loans:</b>         |                               |                                  |          |                                                |
| Real estate mortgage             | \$ 2,025                      | \$ 629                           | \$ 2,654 | \$ 191                                         |
| Production and intermediate-term | 2,200                         | 338                              | 2,538    | 182                                            |
| Agribusiness                     | 350                           | —                                | 350      | 25                                             |
| Rural residential real estate    | —                             | 12                               | 12       | 1                                              |
| Total                            | \$ 4,575                      | \$ 979                           | \$ 5,554 | \$ 399                                         |

Effective January 1, 2023, the Association adopted the CECL accounting guidance as described in Note 1. A summary of changes in the allowance for credit losses by portfolio segment is as follows:

|                                                       | Real Estate Mortgage | Production and Intermediate-term | Agribusiness | Rural Infrastructure | Rural Residential Real Estate | Other | Total     |
|-------------------------------------------------------|----------------------|----------------------------------|--------------|----------------------|-------------------------------|-------|-----------|
| <b>Allowance for Loan Losses:</b>                     |                      |                                  |              |                      |                               |       |           |
| Balance at December 31, 2022                          | \$ 4,095             | \$ 6,371                         | \$ 1,244     | \$ 23                | \$ 113                        | \$ 6  | \$ 11,852 |
| Cumulative effect of a change in accounting principle | 1,804                | (2,974)                          | (89)         | (7)                  | 82                            | 11    | (1,173)   |
| Balance at January 1, 2023                            | \$ 5,899             | \$ 3,397                         | \$ 1,155     | \$ 16                | \$ 195                        | \$ 17 | \$ 10,679 |
| Charge-offs                                           | (1)                  | (49)                             | —            | —                    | —                             | —     | (50)      |
| Recoveries                                            | 46                   | 476                              | —            | —                    | —                             | —     | 522       |
| Provision for loan losses                             | 296                  | (159)                            | —            | —                    | (53)                          | (2)   | 82        |
| Balance at March 31, 2023                             | \$ 6,240             | \$ 3,665                         | \$ 1,155     | \$ 16                | \$ 142                        | \$ 15 | \$ 11,233 |
| <b>Allowance for Unfunded Commitments:</b>            |                      |                                  |              |                      |                               |       |           |
| Balance at December 31, 2022                          | \$ 9                 | \$ 513                           | \$ 87        | \$ —                 | \$ 2                          | \$ —  | \$ 611    |
| Cumulative effect of a change in accounting principle | 3                    | (239)                            | (2)          | —                    | (1)                           | 1     | (238)     |
| Balance at January 1, 2023                            | \$ 12                | \$ 274                           | \$ 85        | \$ —                 | \$ 1                          | \$ 1  | \$ 373    |
| Provision for unfunded commitments                    | (9)                  | (24)                             | 6            | —                    | (1)                           | 1     | (27)      |
| Balance at March 31, 2023                             | \$ 3                 | \$ 250                           | \$ 91        | \$ —                 | \$ —                          | \$ 2  | \$ 346    |
| <b>Total allowance for credit losses</b>              | \$ 6,243             | \$ 3,915                         | \$ 1,246     | \$ 16                | \$ 142                        | \$ 17 | \$ 11,579 |
| <b>Allowance for Loan Losses*:</b>                    |                      |                                  |              |                      |                               |       |           |
| Balance at December 31, 2021                          | \$ 3,929             | \$ 7,599                         | \$ 1,388     | \$ 5                 | \$ 110                        | \$ 6  | \$ 13,037 |
| Charge-offs                                           | (33)                 | —                                | —            | —                    | —                             | —     | (33)      |
| Recoveries                                            | —                    | 8                                | 9            | —                    | —                             | —     | 17        |
| Provision for loan losses                             | 363                  | (712)                            | (133)        | —                    | 2                             | —     | (480)     |
| Balance at March 31, 2022                             | \$ 4,259             | \$ 6,895                         | \$ 1,264     | \$ 5                 | \$ 112                        | \$ 6  | \$ 12,541 |

\*For periods prior to January 1, 2023, the allowance for loan losses was based on probable and estimable losses inherent in the loan portfolio.

Loan modifications may be granted to borrowers experiencing financial difficulty. Qualifying disclosable modifications are one, or a combination of, principal forgiveness, interest rate reduction, or a term or payment extension. Covenant waivers and modifications of contingent acceleration clauses are not considered term extensions. Modified loans to borrowers experiencing financial difficulty and activity on these loans were not material during the three months ended March 31, 2023. There were no material commitments to lend to borrowers experiencing financial difficulty whose loans have been modified at March 31, 2023.

The Association had no loans held for sale at March 31, 2023 and December 31, 2022.

### Troubled Debt Restructurings

Prior to the adoption of updated FASB guidance on loan modifications on January 1, 2023, a restructuring of a loan constituted a troubled debt restructuring (TDR) if the creditor, for economic or legal reasons related to the borrower's financial difficulties, granted a concession to the borrower that it would not otherwise consider. Concessions varied by program, were borrower-specific, and could include interest rate reductions, term extensions, payment deferrals or the acceptance of additional collateral in lieu of payments. In limited circumstances, principal may have been forgiven. When a restructured loan constituted a TDR, these loans were included within impaired loans under nonaccrual or accruing restructured loans. There were no new TDRs which occurred during the three months ended March 31, 2022.

Interest concessions may include interest forgiveness and interest deferment. Principal concessions may include principal forgiveness, principal deferment, and maturity extension. Other concessions may include additional compensation received which might be in the form of cash or other assets.

There were no TDRs that occurred during the previous twelve months and for which there was a subsequent payment default during the three months ended March 31, 2022. Payment default is defined as a payment that was thirty days or more past due.

The following table provides information at period end on outstanding loans restructured in troubled debt restructurings. These loans were included in impaired loans:

|                                  | December 31, 2022* |                 |
|----------------------------------|--------------------|-----------------|
|                                  | Total TDRs         | Nonaccrual TDRs |
| Real estate mortgage             | \$ 2,969           | \$ —            |
| Production and intermediate-term | 1,361              | 268             |
| Agribusiness                     | 1,032              | 815             |
| Total loans                      | \$ 5,362           | \$ 1,083        |
| Additional commitments to lend   | \$ —               |                 |

\*Prior to adoption of CECL on January 1, 2023, loans were presented with accrued interest receivable.

### Note 3 — Investments

#### Investments in Debt Securities

The Association's investments consist primarily of Rural America Bonds (RABs), which are private placement securities purchased under the Mission Related Investment (MRI) program approved by the FCA. In its Conditions of Approval for the program, the FCA generally considers a RAB ineligible if its investment rating, based on the internal 14-point risk rating scale used to also grade loans, falls below 9 and requires System institutions to provide notification to FCA when a security becomes ineligible. Any other bonds purchased under the MRI program, approved on a case-by-case basis by FCA, may have different eligibility requirements. At March 31, 2023, the Association held no RABs whose credit quality had deteriorated beyond the program limits.

A summary of the amortized cost and fair value of investment securities held-to-maturity follows:

|      | March 31, 2023 |                        |                         |            |       |
|------|----------------|------------------------|-------------------------|------------|-------|
|      | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value | Yield |
| RABs | \$ 5,072       | \$ 5                   | \$ (305)                | \$ 4,772   | 5.63% |

  

|      | December 31, 2022 |                        |                         |            |       |
|------|-------------------|------------------------|-------------------------|------------|-------|
|      | Amortized Cost    | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value | Yield |
| RABs | \$ 5,080          | \$ —                   | \$ (462)                | \$ 4,618   | 5.63% |

A summary of the contractual maturity, amortized cost and estimated fair value of investment securities follows:

|                                    | March 31, 2023 |            |                        |
|------------------------------------|----------------|------------|------------------------|
|                                    | Amortized Cost | Fair Value | Weighted Average Yield |
| In one year or less                | \$ —           | \$ —       | —%                     |
| After one year through five years  | —              | —          | —                      |
| After five years through ten years | —              | —          | —                      |
| After ten years                    | 5,072          | 4,772      | 5.63                   |
| Total                              | \$ 5,072       | \$ 4,772   | 5.63%                  |

All of these investments have contractual maturities in excess of ten years. However, expected maturities for these types of securities can differ from contractual maturities because borrowers may have the right to prepay obligations with or without prepayment penalties.

An investment is considered impaired if its fair value is less than its cost. The following table shows the fair value and gross unrealized losses for investments that were in a continuous unrealized loss position aggregated by investment category at each reporting period. A continuous unrealized loss position for an investment is measured from the date the impairment was first identified. Following the adoption of CECL on January 1, 2023, this table is no longer required for held-to-maturity securities. Therefore, there is no table presented for the current period.

| December 31, 2022 |                        |                      |                         |                      |
|-------------------|------------------------|----------------------|-------------------------|----------------------|
|                   | Less Than<br>12 Months |                      | 12 Months<br>Or Greater |                      |
|                   | Fair<br>Value          | Unrealized<br>Losses | Fair<br>Value           | Unrealized<br>Losses |
| RABs              | \$ 4,618               | \$ (462)             | \$ —                    | \$ —                 |

The Association evaluates investment securities with unrealized losses for impairment on a quarterly basis. As part of this assessment, it was evaluated and concluded that the Association does not intend to sell the security, or it is more likely than not that the Association would be required to sell the security prior to recovery of the amortized cost basis. The Association also evaluates whether credit impairment exists by comparing the present value of expected cash flows to the securities amortized cost basis. Credit impairment, if any, is recorded as an ACL for debt securities. At March 31, 2023, the Association does not consider any unrealized losses to be credit-related and an allowance for credit losses is not necessary.

#### ***Equity Investments in Other Farm Credit System Institutions***

Equity investments in other Farm Credit System institutions are generally nonmarketable investments consisting of stock and participation certificates, allocated surplus, and reciprocal investments in other institutions regulated by the FCA. These investments are carried at cost and evaluated for impairment based on the ultimate recoverability of the par value rather than by recognizing temporary declines in value.

Associations are required to maintain ownership in AgFirst (AgFirst or the Bank) in the form of Class B or Class C stock as determined by the Bank. The Bank may require additional capital contributions to maintain its capital requirements. The Association owned 2.04 percent of the issued stock and allocated retained earnings of the Bank as of March 31, 2023 net of any reciprocal investment. As of that date, the Bank's assets totaled \$42.6 billion and shareholders' equity totaled \$1.6 billion. The Bank's earnings were \$70 million for the first three months of 2023. In addition, the Association held investments of \$394 related to other Farm Credit institutions.

#### **Note 4 — Debt**

##### ***Notes Payable to AgFirst Farm Credit Bank***

The Association's indebtedness to the Bank represents borrowings by the Association to fund its earning assets. This indebtedness is collateralized by a pledge of substantially all of the Association's assets. The contractual terms of the revolving line of credit are contained in the General Financing Agreement (GFA). The GFA also defines Association performance criteria for borrowing from the Bank, which includes borrowing base margin, earnings and capital covenants, among others.

## Note 5 — Members' Equity

### Accumulated Other Comprehensive Income (AOCI)

| Changes in Accumulated Other Comprehensive Income by Component <i>(a)</i> |                              |          |
|---------------------------------------------------------------------------|------------------------------|----------|
|                                                                           | Three Months Ended March 31, |          |
|                                                                           | 2023                         | 2022     |
| <b>Unrealized Gains (Losses) on Investments</b>                           |                              |          |
| Balance at beginning of period                                            | \$ 114                       | \$ 246   |
| Other comprehensive income before reclassifications                       | —                            | —        |
| Amounts reclassified from AOCI                                            | (2)                          | (5)      |
| Net current period other comprehensive income                             | (2)                          | (5)      |
| Balance at end of period                                                  | \$ 112                       | \$ 241   |
| <b>Employee Benefit Plans:</b>                                            |                              |          |
| Balance at beginning of period                                            | \$ (202)                     | \$ (311) |
| Other comprehensive income before reclassifications                       | —                            | —        |
| Amounts reclassified from AOCI                                            | 2                            | 4        |
| Net current period other comprehensive income                             | 2                            | 4        |
| Balance at end of period                                                  | \$ (200)                     | \$ (307) |
| <b>Accumulated Other Comprehensive Income</b>                             |                              |          |
| Balance at beginning of period                                            | \$ (88)                      | \$ (65)  |
| Other comprehensive income before reclassifications                       | —                            | —        |
| Amounts reclassified from AOCI                                            | —                            | (1)      |
| Net current period other comprehensive income                             | —                            | (1)      |
| Balance at end of period                                                  | \$ (88)                      | \$ (66)  |

| Reclassifications Out of Accumulated Other Comprehensive Income <i>(b)</i> |                              |      |                                   |
|----------------------------------------------------------------------------|------------------------------|------|-----------------------------------|
|                                                                            | Three Months Ended March 31, |      |                                   |
|                                                                            | 2023                         | 2022 | Income Statement Line Item        |
| <b>Investment Securities:</b>                                              |                              |      |                                   |
| Amortization                                                               | \$ 2                         | \$ 5 | \$ Interest income on investments |
| Net amounts reclassified                                                   | 2                            | 5    |                                   |
| <b>Defined Benefit Pension Plans:</b>                                      |                              |      |                                   |
| Periodic pension costs                                                     | (2)                          | (4)  | See Note 7.                       |
| Net amounts reclassified                                                   | (2)                          | (4)  |                                   |
| Total reclassifications for period                                         | \$ —                         | \$ 1 | \$                                |

*(a) Amounts in parentheses indicate debits to AOCI.*

*(b) Amounts in parentheses indicate debits to profit/loss.*

## Note 6 — Fair Value Measurement

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants in the principal or most advantageous market for the asset or liability.

Accounting guidance establishes a hierarchy for disclosure of fair value measurements to maximize the use of observable inputs, that is, inputs that reflect the assumptions market participants would use in pricing an asset or liability based on market data obtained from sources independent of the reporting entity. The hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. A financial instrument's categorization within the hierarchy tiers is based upon the lowest level of input that is significant to the fair value measurement.

The classifications within the fair value hierarchy are as follows:

Level 1 inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

Level 2 inputs include quoted prices for similar assets and liabilities in active markets; quoted prices in markets that are not active; and inputs that are observable, or can be corroborated, for substantially the full term of the asset or liability.

Level 3 inputs are unobservable and supported by little or no market activity. Valuation is determined using pricing models, discounted cash flow methodologies, or similar techniques, and could include significant management judgment or estimation. Level 3 assets and liabilities also could include instruments whose price has been adjusted based on dealer quoted pricing that is different than the third-party valuation or internal model pricing.

For a complete discussion of the inputs and other assumptions considered in assigning various assets and liabilities to the fair value hierarchy levels, see the latest Annual Report to Shareholders.

There were no Level 3 assets and liabilities measured at fair value on a recurring basis for the periods presented. The Association had no transfers of assets or liabilities into or out of Level 1 or Level 2 during the periods presented.

Fair values are estimated at each period end date for assets and liabilities measured at fair value on a recurring basis. The following tables summarize assets measured at fair value at period end.

| March 31, 2023             |                              |         |          |                  |       |
|----------------------------|------------------------------|---------|----------|------------------|-------|
|                            | Fair Value Measurement Using |         |          | Total Fair Value |       |
|                            | Level 1                      | Level 2 | Level 3  |                  |       |
| <b>Recurring assets</b>    |                              |         |          |                  |       |
| Assets held in trust funds | \$ 606                       | \$ –    | \$ –     | \$               | 606   |
| <b>Nonrecurring assets</b> |                              |         |          |                  |       |
| Nonaccrual loans           | \$ –                         | \$ –    | \$ 2,550 | \$               | 2,550 |
| Other property owned       | \$ –                         | \$ –    | \$ –     | \$               | –     |

  

| December 31, 2022          |                              |         |          |                  |       |
|----------------------------|------------------------------|---------|----------|------------------|-------|
|                            | Fair Value Measurement Using |         |          | Total Fair Value |       |
|                            | Level 1                      | Level 2 | Level 3  |                  |       |
| <b>Recurring assets</b>    |                              |         |          |                  |       |
| Assets held in trust funds | \$ 898                       | \$ –    | \$ –     | \$               | 898   |
| <b>Nonrecurring assets</b> |                              |         |          |                  |       |
| Impaired loans*            | \$ –                         | \$ –    | \$ 2,903 | \$               | 2,903 |
| Other property owned       | \$ –                         | \$ –    | \$ 150   | \$               | 150   |

\*Prior to the adoption of CECL on January 1, 2023, the fair value of impaired loans included accruing restructured loans and loans past due 90 days and accruing.

## Valuation Techniques

### Assets held in trust funds

Assets held in trust funds, related to deferred compensation plans, are classified as Level 1. The trust funds include investments in securities that are actively traded and have quoted net asset value prices that are directly observable in the marketplace.

### Nonaccrual loans

Fair values of nonaccrual loans are estimated to be the carrying amount of the loan less specific reserves. Certain loans evaluated for impairment under FASB guidance have fair values based upon the underlying collateral, as the loans were collateral-dependent. Specific reserves were established for these loans when the value of the collateral, less estimated cost to sell, was less than the principal balance of the loan. The fair value measurement process uses independent appraisals and other market-based information, but in many cases, it also requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters.

### Other property owned

For other property owned, the fair value is generally determined using formal appraisals of each individual property. These assets are held for sale. Costs to sell represent transaction costs and are not included as a component of the fair value of other property owned. If the process uses observable market-based information, the assets are classified as Level 2. If the process requires significant input based upon management's knowledge of and judgment about current market conditions, specific issues relating to the property and other matters, the assets are classified as Level 3.

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**Note 7 — Employee Benefit Plans**

The following is a table of retirement and other postretirement benefit expenses for the Association:

|                               | Three Months Ended<br>March 31, |               |
|-------------------------------|---------------------------------|---------------|
|                               | 2023                            | 2022          |
| Pension                       | \$ 59                           | \$ 80         |
| 401(k)                        | 92                              | 140           |
| Other postretirement benefits | 61                              | 54            |
| Total                         | <u>\$ 212</u>                   | <u>\$ 274</u> |

Expenses in the above table are computed using allocated estimates of funding for multi-employer plans in which the Association participates. These amounts may change when a total funding amount and allocation is determined by the respective Plan's Sponsor Committee. Also, market conditions could impact discount rates and return on plan assets which could change contributions necessary before the next plan measurement date of December 31, 2023.

Further details regarding employee benefit plans are contained in the 2022 Annual Report to Shareholders.

**Note 8 — Commitments and Contingent Liabilities**

From time to time, legal actions are pending against the Association in which claims for money damages are asserted. On at least a quarterly basis, the Association assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. While the outcome of legal proceedings is inherently uncertain, on the basis of information presently available, management, after consultation with legal counsel, is of the opinion that the ultimate liability, if any, from these actions, would not be material in relation to the financial position of the Association. Because it is remote that the Association will incur a loss or the loss is not estimable, no liability has been recorded for any claims that may be pending.

**Note 9 — Subsequent Events**

The Association evaluated subsequent events and determined there were none requiring disclosure through May 9, 2023, which was the date the financial statements were issued.